

Yes we can...But

Structured Export Finance

Structured Credit Products

Sub-Division

Corporate Banking Division

June 14, 2018



Who we are?

Corporate Division

- Large Corporations, Real Estate & Infrastructure and Structured Credit Products
- Sub-Divisions operate as part of the Corporate Division, under Division Head Ms. Orit Alster.
- The Corporate Division provides their clients with the following services:

Head of Corporate Division
Orit Alster

Real Estate &
Infrastructure

Corporate
Banking
Sub-Division
(Large
Corporate's)

Structured
Credit
Products
Sub-Division

***Natalia
Hagendorf***

Capital
Market

Diamond
Exchange
Branch

Tel Aviv Main
Branch

Restructuring
Team

Foreign
Trade

Credit
Systems &
Operations

OUR NEW D.N.A

I. Strategy

II. Focus

III. KPI

IV. SLA

**“Our client
goal is our
goal”**



WE ARE YOUR PARTNER

OUR MISSION

Yes we can...But:

I. Regulations

II. Compliance & AML

III. Risk Weighted Assets

IV. Risk



CREDIT INSURANCE PROVIDERS



I. Export Credit Agency (ECA)

II. Private Sector, Private Insurers

SOLUTIONS WE OFFER TO OUR CLIENTS

To match all the above

Product
Bonding line
Working Capital
Letter of Credit
Supplier Credit
Discount of P/N
Buyer's Credit
Direct lending
Inter-Bank Credit Line
Tailored made solutions

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